

# BIOTRIAL

## INNOVATION & DEVELOPMENT IN INDIA

As part of the official visit to India by Nicolas Sarkozy and the French delegation, **Biotrial** and a number of the major players of the Indian Pharmaceutical industry participated at a satellite workshop on innovation and development in India. Constructive discussions and interesting presentations were shared over a cocktail dinner in the ballroom of the Grand Hyatt Hotel Bombay on 7<sup>th</sup> of December, 2010.

India currently represents \$6 billion of the \$550 billion global pharmaceutical industry and its share is increasing at the rate of 10 percent a year.

The days when the Indian pharmaceutical industry was synonymous with generic drug production will soon be a thing of the past. Indeed, many companies are now at the leading edge of innovation, having started down the road of drug discovery, novel product development and pharmaceutical services.

These developments have led to an increasing global partnership between Indian companies and major industry players, as underlined by Jean-Marc Gandon, CEO of Biotrial and member of the French delegation "As an International CRO, it is compulsory for Biotrial to seek new growth opportunities and new partnerships outside of the traditional American and European markets. With its innovative and highly trained scientific manpower, a supportive regulatory environment and its state-of-the-art facilities, India is already at the forefront of development in the pharmaceutical industry and is likely to strengthen its position in the near future.

As a part of the "Frindia" collaboration, we are very proud here at Biotrial to see this innovation first-hand."

Located in the center of Bombay's emerging business district and encompassing the grandest features and state of the art facilities, the Grand Hyatt Hotel was the ideal place to promote this innovation and enhance European-Indian partnerships.



From left to right: Dr. Vijay Chauthaiwale, Torrent & Jean-Marc Gandon, Biotrial

### Innovating Companies R&D and New Drug Development between India and France

#### 19H30

- Welcoming of the guests in the reception hall

#### 20H30

Presentations:

- Welcome and General Introduction by Jean-Marc Gandon
- "The Innovation Aspects at Torrent" by Dr Vijay Chauthaiwale, Vice President of Discovery Research Torrent Pharmaceuticals Ltd.
- "Indo-French Clinical Research" by Dr Akhilesh Sharma, Senior Vice President - Clinical R&D Piramal Life Sciences Limited
- Conclusion: Biotrial the partner for innovative Indian pharmaceutical companies
- Q&A session

#### 21H30

- Buffet dinner with a mix of delicate Indian and continental food

#### 23H30

- Close of meeting

### "The Innovation Aspects at Torrent"

Torrent Pharmaceuticals is a flagship company located at Ahmedabad (India). It produces Bulk drugs and compounds in the therapeutic areas of cardiovascular and central nervous system. Torrent Pharma has also entered areas like gastro-intestinal, diabetology, anti-infective and pain management systems.

Throughout the course of his presentation, Dr Vijay Chauthaiwale presented the results of the latest drug discovery activities in Diabetes and obesity at Torrent Pharmaceuticals and underlined the positive feedback from the first collaboration with a French CRO.



### "Indo-French Clinical Research with Piramal"

Piramal Life Sciences Limited (PLSL) is an independent research-driven drug company that was recently demerged from Piramal Healthcare Limited (Formerly known as Nicholas Piramal India Limited).

PLSL was formerly the NCE R&D division of NPIL. PLSL has state-of-the-art R&D laboratories built over 200,000 square-feet of space in Mumbai, India and over 300 scientists engaged in drug discovery and development. Dr Akhilesh Sharma focused his lecture on the outcome of the recent fruitful collaboration with Biotrial and enhanced this growing connection between India and Europe.

### FROM BIOTRIAL'S GUESTS

"The event was a nice opportunity to better understand the capabilities of Indian biopharmaceutical industry and how their partnership with Biotrial can accelerate their early drug development process".

Dr. Vijay Chauthaiwale  
Vice-President of Torrent's Research Centre



### FUTURE COLLABORATION

#### Biotrial, the partner for innovative Indian pharmaceutical companies

Jean-Marc Gandon concluded these lectures with a Q&A session focused on the advantages for Indian pharmaceutical companies to outsource their clinical and pre-clinical activities in Europe. He also stressed on the fact that working hand in hand with Indian pharmaceutical companies is always a fruitful and rewarding experience. Pictures of Biotrial new extension have also being unveiled at this occasion.

